

Jaiprakash Associates Ltd. announces 51.85% growth in total revenue for Q1FY11

All figures in Rs Crore unless stated otherwise

| Particulars | Q1FY11 | Q1FY10 | Growth % |
|---|----------------|----------------|-----------------|
| Total Revenue | 3214.47 | 2116.86 | 51.85 |
| EBITDA | 685.69 | 591.49 | 15.93 |
| PBT | 719.89 | 540.98 | 33.07 |
| PAT | 515.98 | 491.18 | 5.05 |
| Operating Profit Margin (OPM %) | 21.60 | 28.35 | - |
| Net Profit Margins (NPM %) | 16.26 | 23.55 | - |
| EPS | 2.43 | 2.33 | - |
| Revenue from cement division (including cement products) | 1331.30 | 905.13 | 47.08 |
| Revenue from engineering division (including real estate & others) | 1883.17 | 1211.73 | 55.41 |

New Delhi, July 23, 2010; Jaiprakash Associates Limited (JAL), a diversified infrastructure conglomerate having business interests in engineering & construction, power, cement, expressways, real estate and hospitality has announced impressive growth in its first quarter FY 11 numbers primarily led by good performance in cement and engineering businesses.

Total Revenue for the first quarter ended June 30, 2010 stood at Rs 3214.47 crore registering a growth of 51.85%. Net profit for the same period stood at Rs 515.98 crore up 5.05% from Rs 491.18 crore in the same period last fiscal. EBITDA for the period

stood at Rs 685.69 crore up 15.93%. EBITDA Margins and Net Profit margins for the period stood at 21.60% and 16.26% respectively.

Management view on performance

Commenting on the performance of the group in the first quarter of current fiscal, Mr. Manoj Gaur, Executive Chairman, JAL, said,

“Our results are in-line with the targets that we set at the start of the fiscal. I am happy to share that our results have shown an upward trend. This shows the efficiency and strong execution skills of the company. With our expanded capacities in cement production coming on stream we have bucked the industry trend and reported a phenomenal growth of nearly 62% on a y-o-y basis in our cement dispatches including clinker sale in the first quarter of the current financial year.

Increase in the total revenue was also driven by growth in the engineering & construction business of JAL which grew by around 36.7% to Rs 1480.15 Crore (Q1FY 11) in comparison to Rs 1082.80 Crore (Q1FY10) wherein the contribution from this segment is 46.05% in the total revenue of the company.

The other prominent segment was Cement and Cement products which registered more than 47.08% growth in revenue from Rs 905.13 Crore (Q1FY10) to Rs 1331.30 Crore (Q1FY 11). The contribution from cement division in the total revenue is 41.42%.

The Jaypee Group’s total Cement installed capacity is 21.3 million tonnes per annum (includes 2.2 Mn TPA capacity in Joint Venture with SAIL). With a captive power capacity of 227 MW and economies of scale, the company has been able to control the production cost which has been reflected in a higher margins in cement business.

Highlights for Cement Division

| DETAILS | Unit | Q1FY11 | Q1FY10 | % Change |
|---|----------------|--------|--------|----------|
| Clinker Production | Lacs MT | 27.49 | 18.44 | 49 % |
| Cement Despatch incl. Clinker Sale | Lacs MT | 38.94 | 24.08 | 62 % |

In the real estate business, the growth for the first quarter is of 283.50% at Rs 366.20 crore. During Q1FY11 the company has sold premium real estate at Noida and Greater Noida projects of around 0.6 million square feet (sq ft) at an average rate of Rs 5700 per sq ft (approx.). In addition to this, JAL subsidiary, Jaypee Infratech has sold 3.8 million sq ft space at an average rate of Rs 3100 per sq ft (approx.) in Q1FY11.

Business Outlook

Commenting on the business outlook for the group's businesses for the current fiscal, Mr. Manoj Gaur, Executive Chairman, JAL, said,

“We are on a high growth path & going forward all businesses of ours will be performing well as JAL has an established track record as a leading infrastructure company with clear competitive advantage and immense growth potential in Indian infrastructure and core sectors. Buoyed by the large scale investment in the Infrastructure sector in India, the company is expected to register stupendous growth in operating and financial performance over the next few years. The group is fully geared up with the avenues opened by the government of India in infrastructure, real estate and power sectors.

Having foreseen the cement requirement of our country we have been adding capacities strategically. We plan to have total installed capacity of 37.5 MnTPA by FY12 (Expected). With governments' impetus on infrastructure sector and our newly added

capacities operating at full capacity, we expect a significant growth in our cement business.

Our 165 km Yamuna Expressway project being undertaken in Jaypee Infratech Limited which will connect the National Capital Region with Agra has five residential townships with a total area of 6175 acres along the corridor. The construction of the expressway is running ahead of the schedule and is likely to be completed next year. The company has two separate revenue streams - real estate and toll from expressway. Jaypee Infratech Limited (JIL) successfully completed its IPO and in this quarter has raised Rs 1650 crore by way of IPO. JIL has booked sales of 25.1 million sq ft till date, comprising a total sales value of Rs 7520 crore at an average rate of Rs 3000 per sq ft. (approx.).

JAL has monetized 4.94% of its investment in Jaypee Infratech Limited by sale of 6 crore equity shares for an aggregate amount of Rs 607.59 crore.

In our power business, currently we have 700 MW of Hydropower in operation and this will increase to 1700 MW by 2011 with the commissioning of 1,000 MW Karcham-Wangtoo project in Himachal Pradesh. In addition, 500 MW Bina thermal project in Madhya Pradesh will also be commissioned by taking the total operational power capacity to 2200 MW by 2011. We intend to take our total capacity to over 13,000 MW by 2019 with 60:40 thermal-hydro mix. All our key projects are progressing as per schedule and are expected to be commissioned on time which will bolster our revenue stream. Our operations continue to perform well with focus on enhancing operational efficiencies at all our generating facilities.

JAL has the strongest credentials when it comes to project execution, building new capacities, be it power or cement and has consistently delivered in enhancing shareholder value”.

About Jaiprakash Associates Limited

Jaiprakash Associates Ltd. is a diversified infrastructure conglomerate and has a formidable presence in Engineering & Construction along with interests in the power, cement, hospitality, real estate, expressways. For more details please visit <http://www.jalindia.com>

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